



# SEGINUS Inc.

The Affordable PMA Parts Company



**Our Company**  
**Our Philosophy**

**Our Products**  
**3D Printing**

**Our Locations**  
**Our Focus**

# OUR COMPANY

Tom Wieser  
Director of  
Operations and  
Sales

- In charge of daily processes
- Manages organization of products and development.



Erik Hatch  
Director of  
Product  
Development

- Oversees the production of new products
- Manages the process from start to finish.



Founded in 2009, Seginus Inc. was established to develop and market replacement FAA approved PMA aircraft parts. Our driving force is to provide these components at an affordable price to airline operators, FAA repair stations, and our growing global distributor network. Our vision is that we will achieve growth by providing high quality components at an affordable price with immediate delivery. Our missions are prioritizing quality and customer service; make daily efforts to improve the quality of our products and services; and thinking and acting from the standpoint of the customer. Our activities will always be customer focused. We will always strive to provide customer satisfaction and gain customer loyalty. Our values are quality, service, professionalism, innovation, and teamwork.



These are our values, mission, and vision for Seginus Inc.



# OUR PHILOSOPHY

Kaizen–Japanese for "improvement" or "change for the better." Kaizen refers to philosophies or practices that focus upon continuous improvement of processes in manufacturing, engineering, game development, and business management.

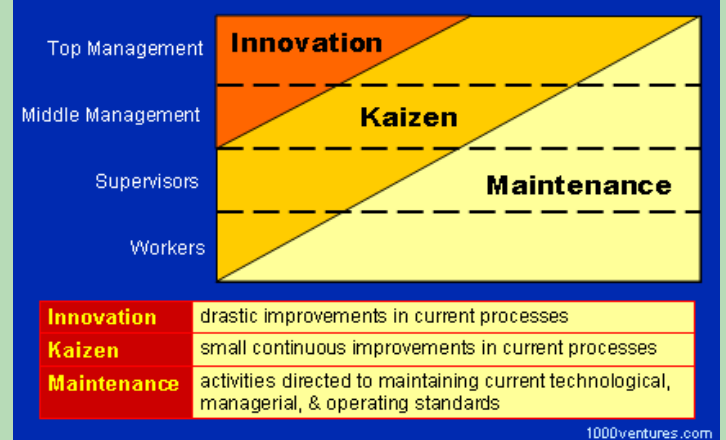
5 S–Workplace method that uses a list of five Japanese words which are seiri, seiton, seiso, seiketsu, shitsuke. Translated into English, they all start with the letter "s." The list describes how to organize a work space for efficiency and effectiveness by identifying and storing the items used, maintaining the area and items, and sustaining the new order.

Eliminating waste or muda—where waste is any activity that does not add value.

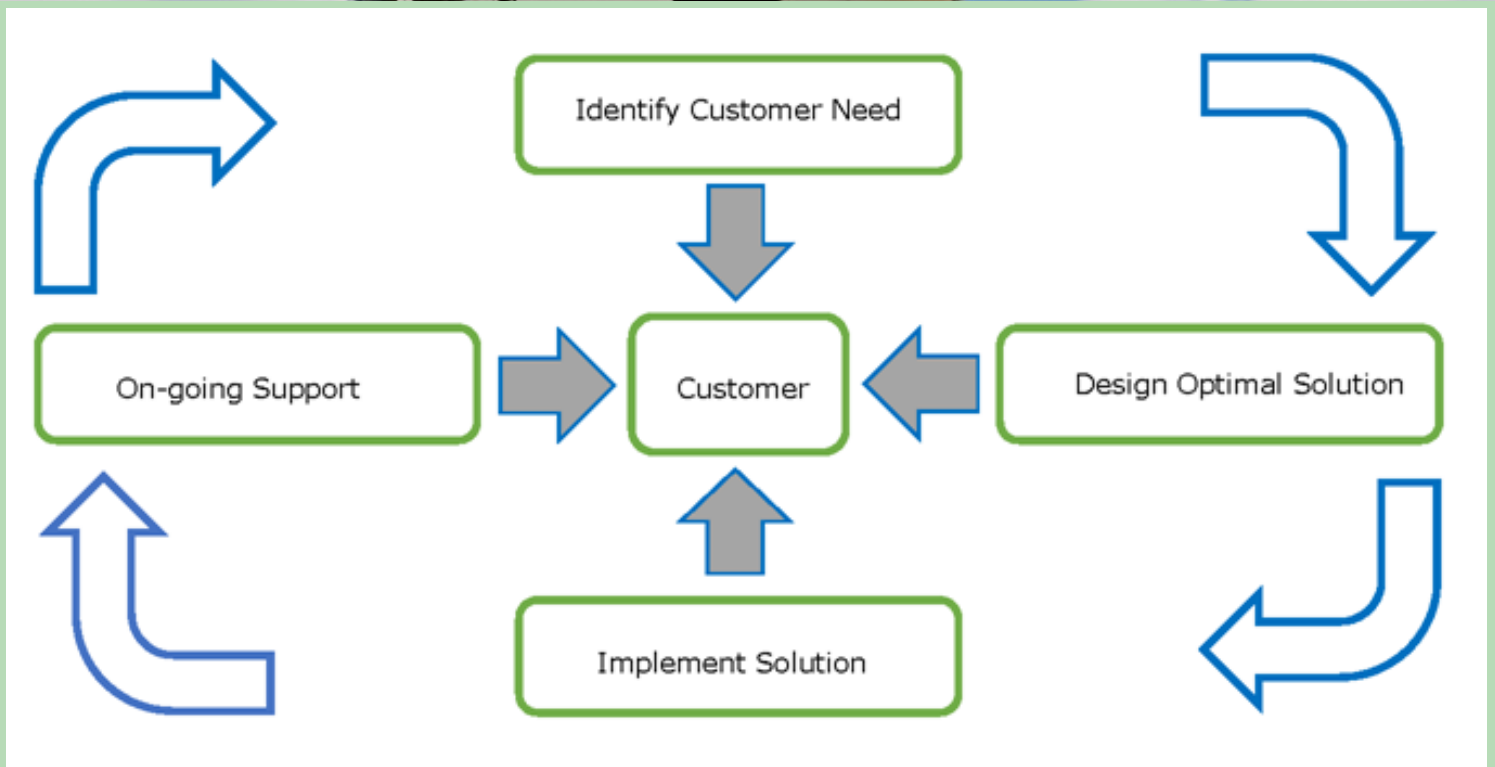
PDCA—stands for plan–do–check–act is an iterative four-step management process typically used in business.



## Kaizen – Continuous Improvement Job Functions as Perceived by Japanese Managers



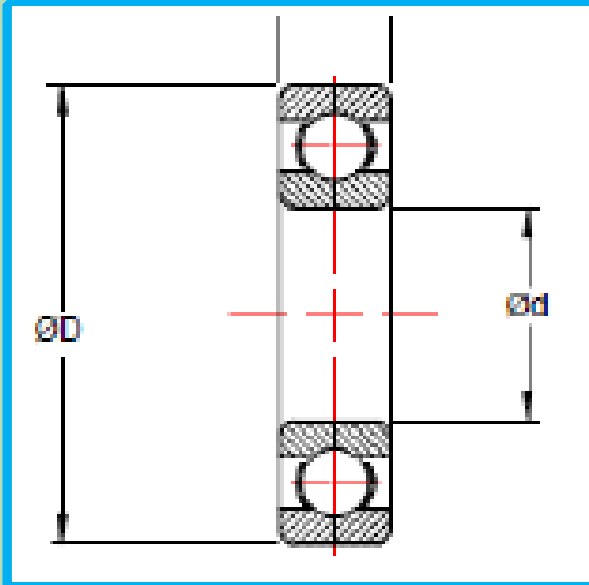
This graph illustrates the amount of innovation, Kaizen, and maintenance is expected from all positions in a company.



This is a model of our customer service process which Seginus Inc. uses on a daily basis.

# OUR PRODUCTS

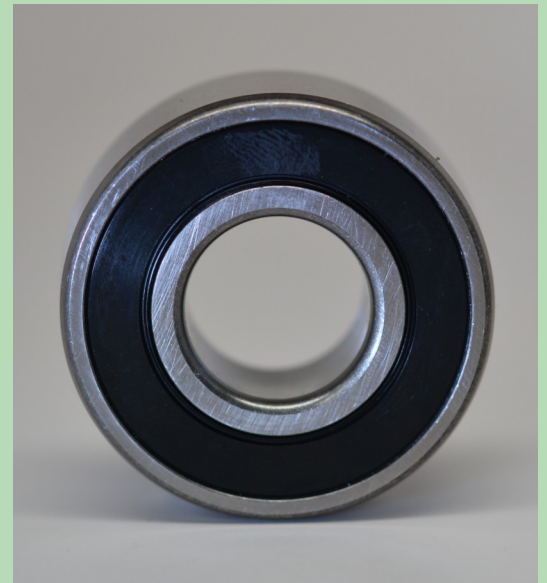
Seginus Inc. uses materials that are efficient and cost effective to save money for our customers. All of our materials are tested by the FAA to ensure quality in every part.



## BEARINGS

OEM PN  
03-6009-18  
03-6009-23  
03-6009-25  
150SG1052-1  
150SG1052-10  
150SG1052-B

SEGINUS INC. PN  
EH03-6009-18  
EH03-6009-23  
EH03-6009-25  
EH150SG1052-1  
EH150SG1052-10  
EH150SG1052-B

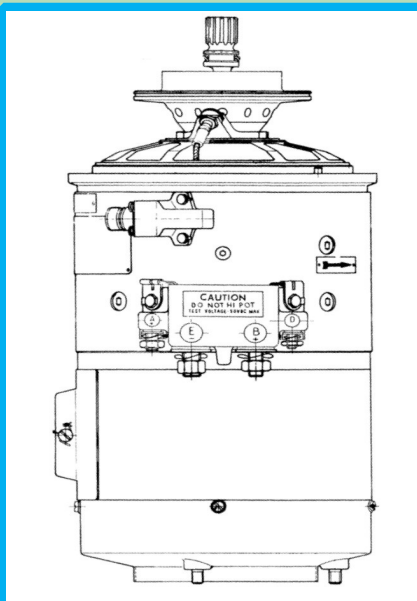
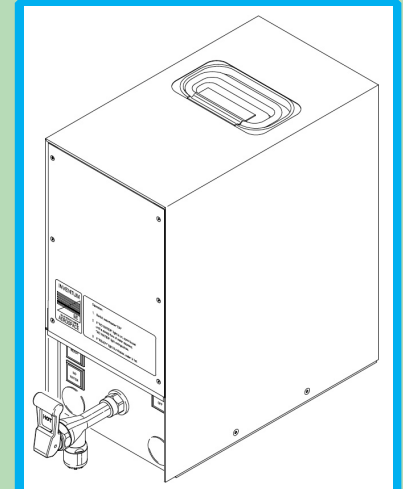


## COFFEE MAKER , WATER BOILER, AND LAVATORY HEATING ELEMENTS

OEM PN:  
24D507239PO2, 200-0368-01, 240233

SEGINUS INC. PN:  
24D507239PO2EH, 200-0368-01EH, 240233EH

MORE PART NUMBERS ARE AVAILABLE



## ELECTRICAL BRUSH

OEM PN  
P601952  
P607965

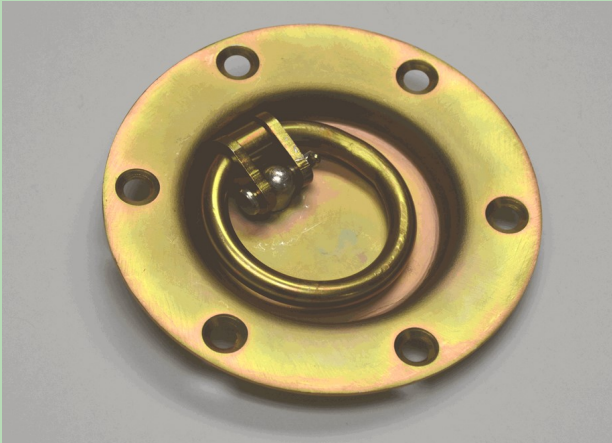
SEGINUS INC PN  
EHP601952  
EHRP607965

THALES GOODRICH SKURKA



# OUR PRODUCTS

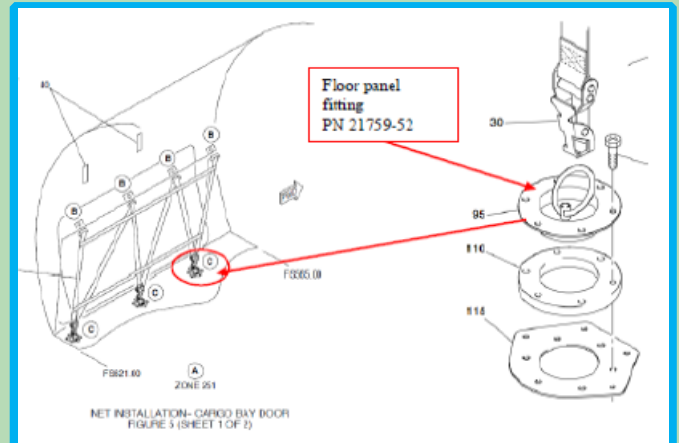
We strive to develop and improve more new parts every year to keep up with the needs of our customers. Below are some examples of products we carry consistently in our inventory.



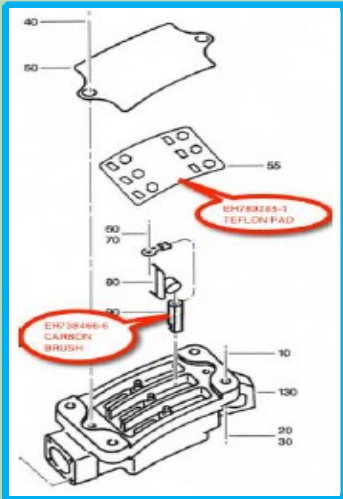
CARGO FLOOR PANEL FITTING

OEM PN  
21759-52

SEGINUS INC. PN  
21759-52EH



MODEL ELIGIBILITY  
CRJ 200, 700, 900 SERIES  
AIRCRAFT

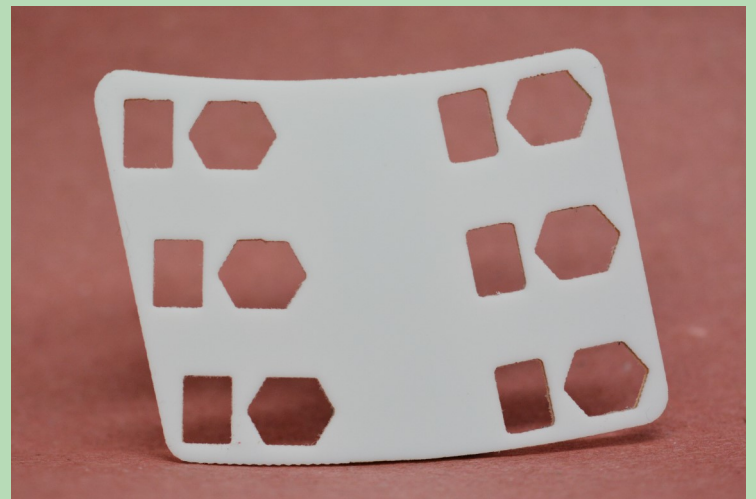


PROPELLER DE-ICE BLOCK  
TEFLON PAD

OEM PN:  
789285-1

SEGINUS INC PN:  
EH782985-1

MODEL ELIGIBILITY  
ATR 42/72  
DASH 8



## BOMBARDIER DASH 8 STARTER GENERATOR PARTS

THERMOSTATIC SWITCH

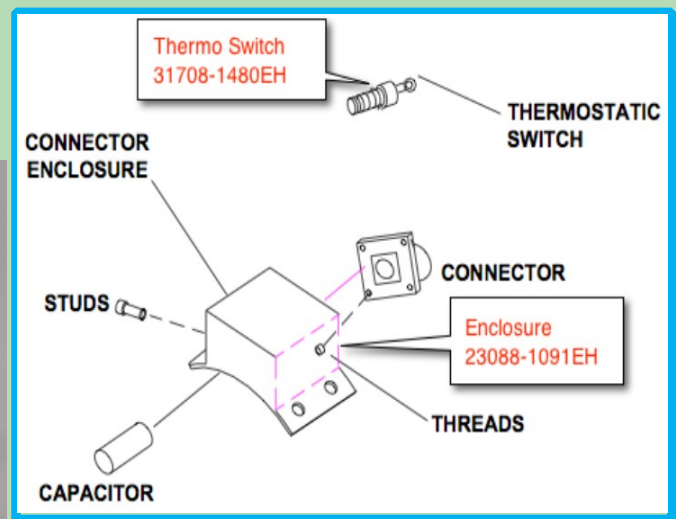
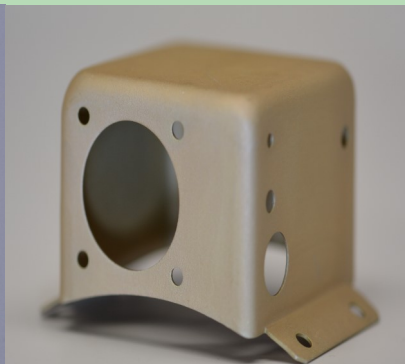
ENCLOSURE

OEM PN  
31708-1480

OEM PN  
23088-1091

SEGINUS INC. PN  
31708-1480EH

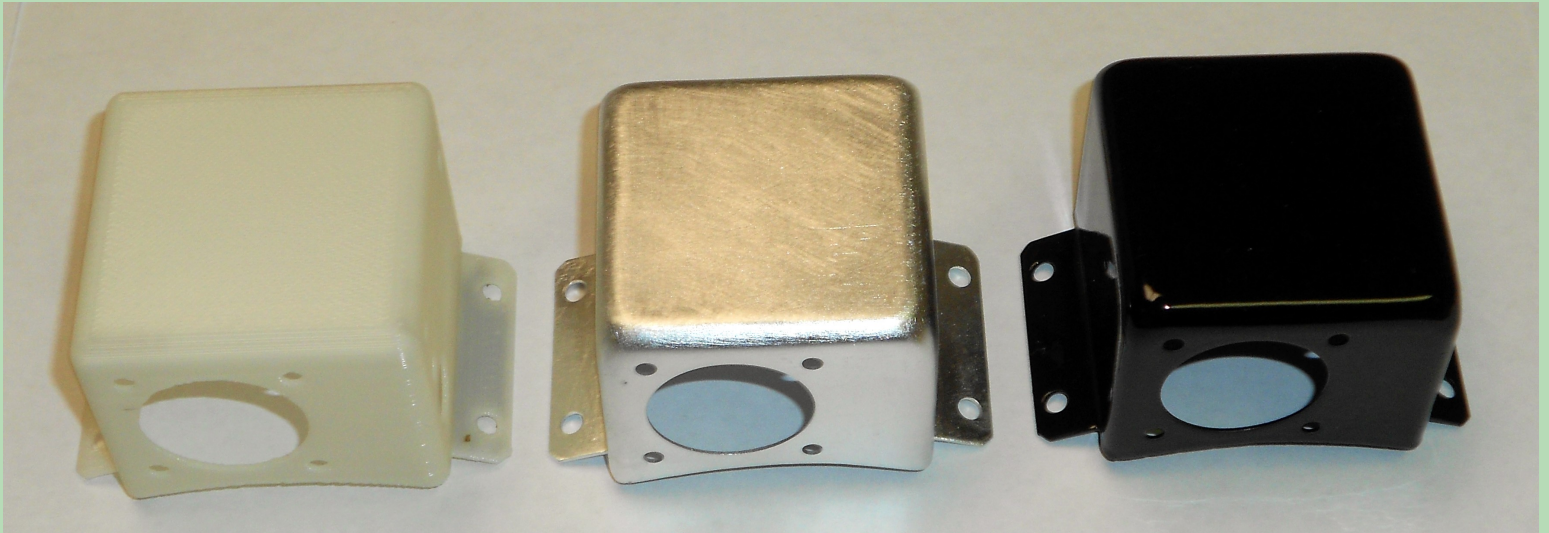
SEGINUS INC. PN  
23088-1091EH





# 3-D PRINTING

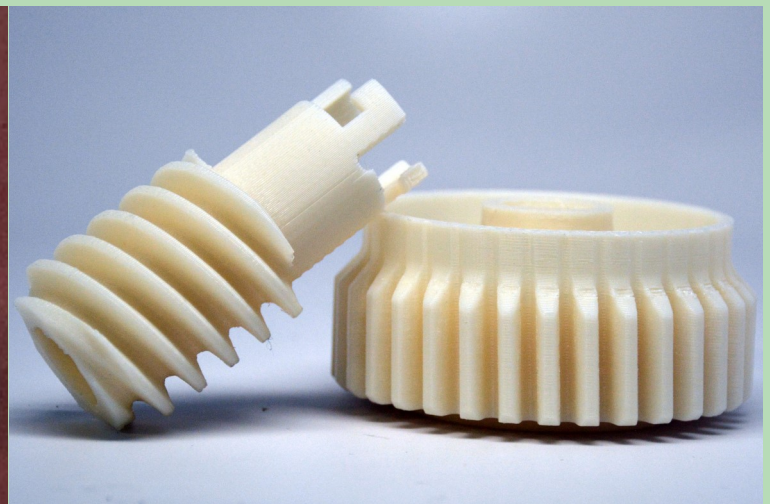
Seginus Inc. is proud to be part of the movement that is pushing the boundaries of innovation with 3-D prototyping. This method of prototyping allows creative thinkers to design and test their ideas without spending thousands of dollars on custom machines and parts. This cuts down production time by months to weeks and save an unquantifiable amount of money.



From left to right, the white piece is a 3D printed prototype. At this stage, any changes can be easily incorporated and printed again. The bronze piece is the first article. In this stage, any details that need to be incorporated can be applied to finalized finished product which is the black piece above.



This is an example of a 3D printed galley phone.



Above is 3D printed worm shaft (left) and gear (right).

## A Couple of Questions

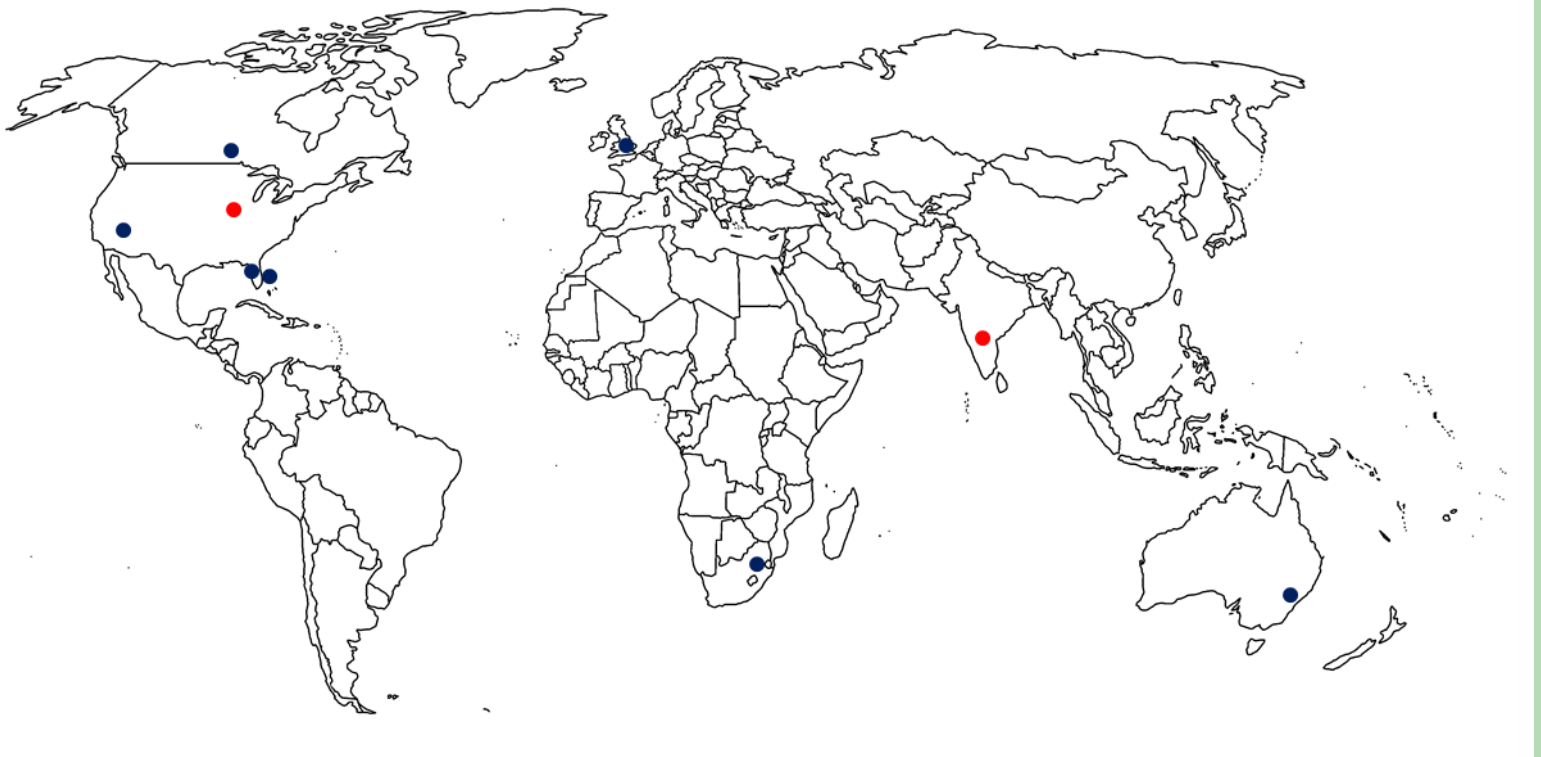
Q. What is Seginus Inc. working on now?

A. Seginus Inc. is focused on expanding the company through organic and inorganic growth to expand global reach while adhering to our vision, missions, and values.

Q. What is the main objective for Seginus Inc.?

A. Seginus Inc.'s main objective is to work cooperatively with our customers and use our intimate knowledge of our processes and to deliver value-added solutions.

# OUR LOCATIONS



● Seginus Inc. offers engineering

● Distributors

The current global reach of Seginus Inc. is six continents and worldwide distribution of quality products.



**Burwood Aviation Supplies Ltd.**  
Burwood House, Unit 8 Bessemer Close  
Verwood, Dorset BH31 6AZ  
United Kingdom  
sales@burwood.aero



**Global Aviation Spares**  
PTY LTD 34/8 Tilley Lane  
French's Forest  
Sydney, NSW 2086  
Australia  
sales@globalaviationspares.com



**Turbo Prop Service Centre**  
Lanseria International Airport  
Lanseria  
Gauteng 1748  
South Africa  
turboprop@wol.co.za



**Fabas Consulting International, Inc.**  
3529 NW 115th Ave.  
Doral, FL 33178  
fci@fabas-international.com



**Goulet Aircraft Supply Ltd.**  
59 Eagle Drive  
Winnipeg, MB R2R 1V4  
Canada  
sales@gouletaircraft.com




**MX Enterprise, Inc.**  
11820 Miramar Parkway  
Suite 203  
Miramar, FL 33025-5817  
info@mxenterpriseinc.com



**Swiss Teknik**  
205 S. Clark Drive  
Tempe, AZ 85281  
Sales@swissteknik.com

# OUR FOCUS

- 
- Provide FAA PMA alternatives to costly OEM parts.
  - Provide aircraft parts with improved reliability.
  - Develop alternative solutions quickly.
  - Focus on and improve Quality, Cost, and Delivery.